

June 18, 2018

**ADDENDUM 1
BL040-18**

**Purchase of Notebook, Laptop, Tablets, Toughbooks and Panasonic Toughpads Computers
On an Annual Contract**

Below is a summation of the questions and answers for the above bid.

Q1: Page 8 item #8 references the CF-20 model for 3 year warranty parts and labor. There is no line item requesting quote for the CF-20 device. Will Gwinnett be requesting pricing for this unit?

A1: No, the County will not go back and add this item to the schedule for pricing since that is just really examples to illustrate the % off MSRP being offered. Please note below that there will be a replacement Bid Schedule which has the warranty pricing for this item removed. The County will not be requesting a price for this unit on this bid but may possibly purchase this unit.

Q2: Will a Bid or Performance Bond be required for this bid.

A2: There are no bonds required for this bid.

Q3: Regarding the Hard Drive. Is a Solid state hard drive not preferred? The bid lists a 500 sata HD. Since HD prices have changed it could be most cost effective solution.

A3: These specifications are given in order for your firm to price example items. So for illustrative purposes the 500 sata should be used for consistency. However, the County could purchase many different types, models, configurations. The % off MSRP you are able to offer is the important criteria.

Q4: In order to quote the mounts/docks for the rugged devices, we need to know the make/models of the cars? Can you please provide us the information?

A4: Pricing of such items should be a % of MSRP quoted. To give an idea of the types of vehicles these will be used in please see here an example list. It is not an exhaustive list and is always evolving.

**Ford Trucks (All sizes)
Ford Fusion
Ford Interceptor
Ford Vans
Ford Transit
Ford Explorer
Ford Medical Unit (Ambulances)
Chevy Tahoe
Chevy Impala
Chevy Vans
Dodge Chargers
Dodge Vans
Dodge Medical Units (Ambulances)
Dodge Trucks
Sterling
Freightliner
Sutphen**

Q5: The chipset listed is 2012- we are assuming a newer generation chipset is wanted?

A5: The chipset generation is not important. What is important is that the chipset should support windows 7 as well as windows 10.

Q6: The solicitation requests an optical drive, is a USB optical drive sufficient?

A6: For laptops the optical drive should be internal.

Q7: The solicitation lists a 9 cell battery as required, is that from the 2012 chipset models? That is not a common standard on laptops.

A7: The County will accept an alternate battery configuration.

Q8: The provided Panasonic SKUs were very helpful in identifying the specific builds and models of the Toughbooks & tablets. The requirements for the “notebook” and “tablet” simplify the system configuration process however, a manufacturer was not specified. The purpose of my inquiry is to ensure we bid exactly what you need; do you have a specific manufacturer you prefer for the “notebook” and “tablet”?

A8: The County has no preferred or specific manufacturer at this time.

Q9: Is the County moving to Windows 10? Models with Windows 7 are limited and virtually non-existent on the tablets. The requirements for tablet computers note Windows 7 downgrade. Will the County accept Windows 10 if manufacturers do not offer a downgrade option for the tablets?

A9: The County will accept Windows 10 64 Bit for Tablets. Laptops must have the ability to downgrade as stated. For the Panasonic portion of the bid (section B of the Pricing Schedule) the County will accept Windows 10 64 Bit if a downgrade is not available.

Q10: Will the county be requesting 3 year warranty parts and labor: pick up and return service for the Panasonic Toughpads, Section B, line items 4 & 5? As well as for the Panasonic CF-54, Section B, item 7?

A10: Yes, to both. This is Manufacturer 3 year warranty.

Please see the following changes to the Invitation To Bid

Change: From page 2, 1st paragraph - This should also include shipping and handling for peripheral accessories requested for products, like docking stations, keyboards, mouse, mounting hardware, etc...

To: For Panasonic items, this should also include shipping and handling for peripheral accessories requested for products, like docking stations, keyboards, mouse, mounting hardware, etc...

Add To page 4 under definition of terms:

Accessories – Peripherals or accessories are considered items such as docking stations, power supplies, special keyboards, vehicle docking stations, mounting hardware made only for a particular base unit product such as Panasonic. These would be items the County would need to purchase with the unit in order to utilize the unit in day to day operations in the manner utilized by the County. These would typically be quoted at the time when the unit is quoted.

This addendum should be signed in the space provided below and returned with your bid. Failure to do so may result in your bid being deemed non-responsive.

Thank you

Terri Shirley
Purchasing Associate II

Company Name _____

Authorized Representative _____

BL040-18; Purchase of Notebook, Laptop, Tablets, Toughbooks and Toughpads Computers

BID SCHEDULE

Delivery will be F.O.B. Destination to: Various Gwinnett County Locations

SECTION A: NOTEBOOKS, LAPTOPS AND TABLETS						
ITEM #	APPROX. ANNUAL QTY	DESCRIPTION	MANUF. & NO.	DELIVERY A.R.O.	UNIT PRICE	TOTAL PRICE
1.	150 EA	Notebook per included specifications			\$	\$
2.	150 EA	3 year warranty parts and labor; pick-up and return			\$	\$
3.	150 EA	3 year warranty parts and labor; onsite next business day			\$	\$
4.	150 EA	Tablet per included specifications			\$	\$
5.	150 EA	3 year warranty parts and labor; pick-up and return			\$	\$
6.	150 EA	3 year warranty parts and labor; onsite next business day			\$	\$
BID TOTAL						\$

Sample pricing above is to be based on information below and used as a sample for comparison purposes.

Notebook Computer List MSRP price \$ _____

Percent off MSRP Discount to be provided on all notebook Computers (reflected in above unit price) % _____

List Warranty Coverage provided as part of initial purchase _____

Tablet Computer List MSRP price \$ _____

Percent off MSRP Discount to be provided on all tablet Computers (reflected in above unit price) % _____

List Warranty Coverage provided as part of initial purchase _____

Company Name _____

Failure to return this page as part of your bid package may result in rejection of bid
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Delivery will be F.O.B. Destination to: Various Gwinnett County Locations

SECTION B: Panasonic Toughbooks (both Ruggedized and Semi-Ruggedized) and Panasonic Toughpads (both Ruggedized and Semi-Ruggedized) Computers						
ITEM #	APPROX. ANNUAL QTY	DESCRIPTION	MANUF. & NO.	DELIVERY A.R.O.	UNIT PRICE	TOTAL PRICE
1.	3	CF-33DP-08KM per included specifications				
2.	3	3 year warranty parts and labor; pick-up and return for CF-33DP-08KM				
3.	262	CF-33DP-04KM per included specifications				
4.	5	FZ – M1F301XKM Panasonic Toughpad - 7"				
5.	5	FZ-G1P2111KM Panasonic Toughpad - 10.1"				
6.	262	3 year warranty parts and labor; pick-up and return for CF-33DP-04KM				
7.	5	CF-54F9-00KM per included specifications				
TOTAL						\$

Sample pricing above is to be based on information below and used as a sample for comparison purposes.

Item #1 List MSRP price \$ _____ Item #2 List MSRP price \$ _____ Item #3 List MSRP price \$ _____

Item #4 List MSRP price \$ _____ Item #5 List MSRP price \$ _____ Item #6 List MSRP price \$ _____

Item #7 List MSRP price \$ _____

Percent off MSRP Discount to be provided on all above type of items (reflected in above unit price) % _____

Percent off MSRP Discount to be provided on all Panasonic Accessories % _____

NOTE: Accessories include but are not limited to items such as premium keyboard, vehicle docking station, power supplies, associated mounting hardware, etc..

List Warranty Coverage provided as part of initial purchase _____

Company Name _____

Failure to return this page as part of your bid package may result in rejection of bid

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Certification of Non-Collusion in Bid Preparation _____

Signature

Date

Gwinnett County requires pricing to remain firm for the duration of the initial term of the contract. Failure to hold firm pricing for the initial term of the contract will be sufficient cause for Gwinnett County to declare quote non-responsive. Contract to begin upon award.

Unless otherwise noted, quoted prices will remain firm for four (4) additional one (1) year terms. If a percentage increase or decrease will be a part of this quote, please note this in the space provided.

Option 1: _____

Option 2: _____

Option 3: _____

Option 4: _____

Termination for Cause: The County may terminate this agreement for cause upon ten days prior written notice to the contractor of the contractor's default in the performance of any term of this agreement. Such termination shall be without prejudice to any of the County's rights or remedies by law.

Termination for Convenience: The County may terminate this agreement for its convenience at any time upon 30 days written notice to the contractor. In the event of the County's termination of this agreement for convenience, the contractor will be paid for those services actually performed. Partially completed performance of the agreement will be compensated based upon a signed statement of completion to be submitted by the contractor, which shall itemize each element of performance.

In compliance with the attached specifications, the undersigned offers and agrees, if this quote is accepted by the Board of Commissioners within ninety (90) days of the date of quote opening, to furnish any or all of the items upon which prices are quoted, at the price set opposite each item, delivered to the designated point(s) within the time specified in the quote schedule.

Legal Business Name _____

(If your company is an LLC, you must identify all principals to include addresses and phone numbers in your submittal)

Federal Tax ID _____

Address _____

Does your company currently have a location within Gwinnett County? Yes No

Representative Signature _____ **Printed Name** _____

Telephone Number _____ **Fax Number** _____ **E-mail address** _____